

Historically for many law firms, the primary focus has been on increasing the value of fee-earners: how to make them more productive, and how to help them generate more revenue for the firm. Coupled with the recent economic pressures, it forced decision makers to reduce costs as much as possible whilst still trying to provide the highest level of services to their clients. Those firms who saw this as an opportunity to shift business models, streamline systems and processes, and ensure their firm is efficient and effective are now reaping the rewards. Managing Partners crucial new report *Optimizing Law Firm Support Functions* looks at the how and why an effective optimization strategy it is critical to the ongoing successes of your firm. It covers key topics including: + The business case for optimizing support functions + The challenges of optimization projects + Optimization through information, IT, marketing, library/Knowledge and secretarial functions + The role, involvement and importance of firm leadership + Strategic planning within support functions + Utilizing firm wide collaboration for innovation, communication and market position + Changing the game - New approaches to traditional business objectives *Optimizing Law Firm Support Functions* is packed with in-depth insight, and practical working guidance from over 30 law firms including the likes of Seyfarth Shaw, Addleshaw Goddard, Riverview Law, Fish Richardson, Lathrop & Gage, OMelveny & Myers, Orrick, Herrington & Sutcliffe, Brown Rudnick, Womble Carlyle, Neal, Gerber & Eisenberg, Reinhart Boerner Van Deuren, White & Case, and many more - *Optimizing Law Firm Support Functions* also features case studies including: + The value and profitability of optimizing support functions at Stinson Leonard Street + An optimized Marketing department at Duane Morris + Optimizing the secretarial function at Blank Rome + Re-imagining client relations at Morrison & Foerster + Practice economics at Bryan Cave + Client-facing learning and development at Goodmans This report provides you with the tools and best practices needed to reap the benefits and face the challenges of optimizing the support functions in your firm.

Land of the Two Rivers, Read the Bible for Life: Your Guide to Understanding and Living Gods Word, Analysis and Design of Analog Integrated Circuits, The German Fighter Units Over Russia, Die Finanzierung des öffentlich-rechtlichen Rundfunks (German Edition), Into the Vortex: Female Voice and Paradox in Film,

Optimizing Law Firm Support Functions [V. Mary Abraham] on fuegobirmingham.com * FREE* shipping on qualifying offers. Historically for many law firms, the primary.

Title, *Optimizing Law Firm Support Functions*. Author, V. Mary Abraham. Contributor, mp (Law firm management resource) Staff. Publisher, Ark Group Publishing. Pris: kr. Haftad, Skickas inom vardagar. Kop *Optimizing Law Firm Support Functions* av V Mary Abraham pa fuegobirmingham.com I'm delighted to announce the publication of my new book, *Optimizing Law Firm Support Functions*. This book takes you behind the scenes at. The book is entitled *Optimizing Law Firm Support Functions* and it studies all the parts of a law firm that are not populated by fee earners.

Organisational transformations, involving the reduction in expenses in supporting functions are often the toughest to fuegobirmingham.comtives to optimise expenses.

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